

Message Text

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PAGE 01 BELGRA 01289 210743Z

44

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W
----- 034703

R 210700Z MAR 74
FM AMEMBASSY BELGRADE
TO SECSTATE WASHDC 8781
INFO AMCONGEN ZAGREB UNN
AMEMBASSY LONDON
AMEMBASSY PRAGUE
USDOC WASHDC

UNCLAS BELGRADE 1289

E.O. 11652: N/A
TAGS BEXP, BFOL, YO
SUBJ: TIR MARKET RESEARCH FOR PRINTING AND GRAPHIC ARTS
EQUIPMENT IN YUGOSLAVIA

REF : A) STATE 048236, MARCH 11, 1974

B) STATE A-5533, JUNE 6, 1973

1. SUBJECT STUDY IS EXCELLENT. EMBASSY RECOMMENDS CORRECTION
ONLY A FEW SPELLING ERRORS AND TWO MINOR ERRORS OF SUBSTANCE.

A. PAGE 25, SECTION 3.2, LINE 12. QUOTE SAVOD UNQUOTE SHOULD
READ ZAVOD.

B. PAGE 43, SECTION 5.4 LINE 2. QUOTE DEUTSCHE INDUSTRIE
NORMAL UNQUOTE SHOULD READ DEUTSCHE INDUSTRIE NORMEN

C. PAGE 43, SECTION 5.4, LINE 10. QUOTE YUGOSLOVENSKI
UNQUOTE SHOULD READ JUGOSLOVENSKI.

D. PARGE 38, SECTION 5.1, PARAGRAPH 1, LINE 4. QUOTE INTEREST
RATES ARE CURRENTLY BETWEEN 5 AND 8 PERCENT UNQUOTE
SHOULD READ BETWEEN 7 AND 8 PERCENT. ALSO, ADD FOLLOWING
SENTENCE TO PARAGRAPH 1. QUOTE EASTERN EUROPEAN NATIONS
OFFER CREDIT AS LOW AS 2 PERCENT WITH A 25-YEAR
REPAYMENT PERIOD. UNQUOTE

E. PAGE 38, SECTION 5.1 PARAGRAPH 2. ENTIRE PARAGRAPH SHOULD
BE DELETED AND SUBSTITUTED WITH FOLLOWING. QUOTE.
THERE IS DIRECT DISINCENTIVE FOR ENTERPRISES TO
NEGOTIATE SHORT TERM CREDIT PERIODS FROM THE SUPPLIER.

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YUGOSLAV REGULATION RESCRIBE DEPOSITS FOR THE IMPORT

OF FOREIGN EQUIPMENT ON CREDIT. FOR CREDIT UP TO THREE YEARS THE DEPOSIT IS 20 PERCENT (10 PERCENT FOR LESS DEVELOPED AREAS OF YUGOSLAVIA), FOR CREDITS BETWEEN 3 AND 5 YEARS THE DEPOSIT IS 10 PERCENT (1 PERCENT FOR LESS DEVELOPED AREAS) AND FOR CREDITS OVER 5 YEARS THE DEPOSIT IS 1 PERCENT FOR BOTH DEVELOPED AND LESS DEVELOPED AREAS. O FOREIGN FINANCIAL CREDITS THE DEPOSIT IS 75 PERCENT REGARDLESS OF THE DURATION OF THE CREDIT. UNQUOTE.

3. MAJOR PROSPECTIVE CUSTOMERS LIST AND OTHER LISTS IN THIS STUDY APPEAR COMPLETE.

4. CONTRACTOR PETER WARD ASSOCS. (INTERPLAN), LONDON, SHOULD BE COMMENDED FOR THEIR HIGH QUALITY WORK.
TOON

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Message Attributes

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Disposition Event:
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